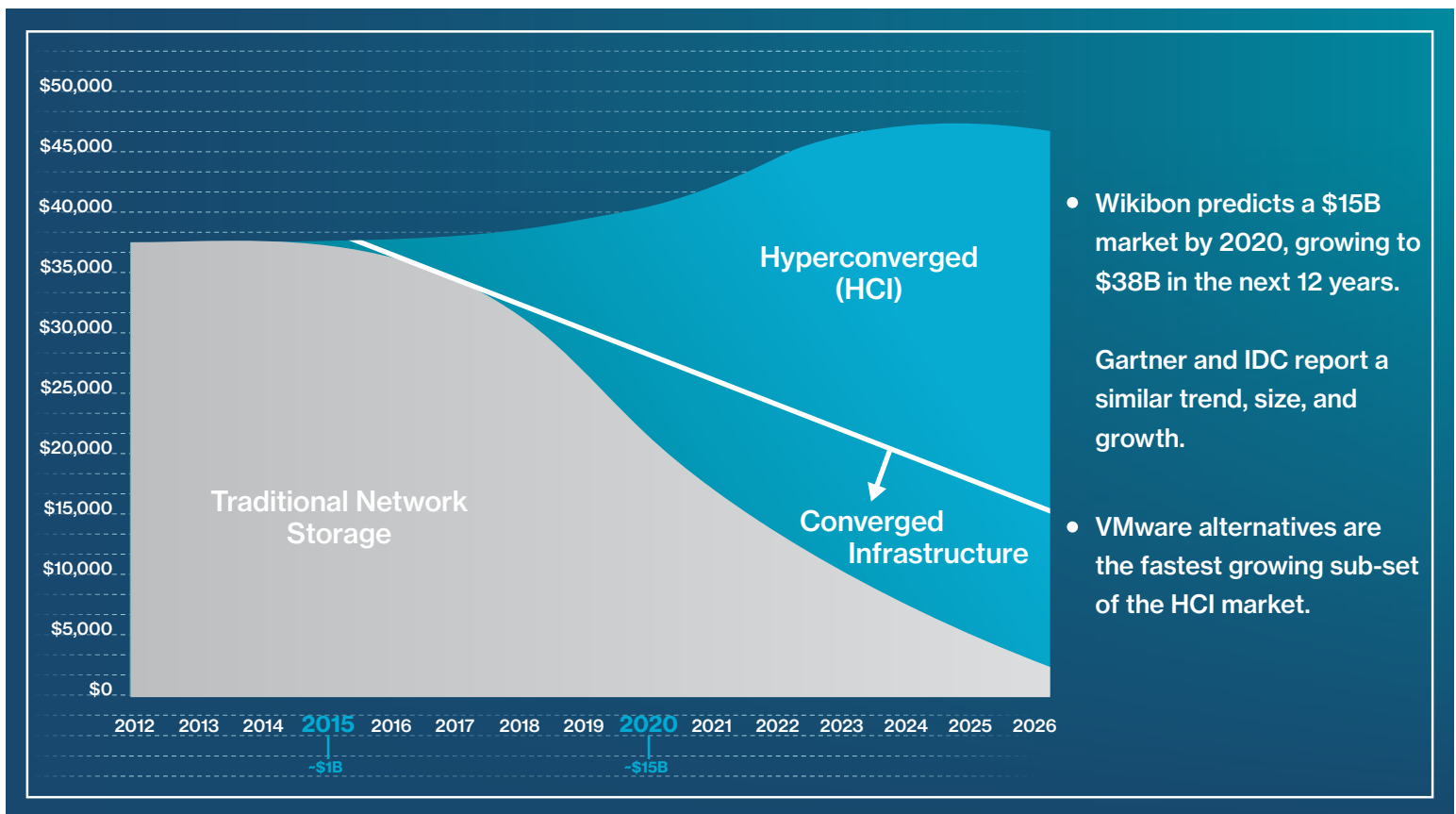


## Innovation In Virtualization Infrastructure

The IT industry is quickly moving away from traditional infrastructure models and adopting new virtualization technologies like cloud computing, hyperconverged infrastructure, and edge computing. Cloud computing is a big part of the future of IT but it is not the end game that some predicted. Instead there is still a big need for on-prem infrastructure that is nearly as simple, scalable, and highly available as the cloud.

Innovation in the form of hyperconverged infrastructure is able to replace both traditional datacenter infrastructure and also fulfill the needs of edge computing for sites that have needs beyond the reach of the centralized datacenter and even the cloud. The markets are responding to these innovations with projected growth that will virtually replace the traditional server SAN architecture.



- Wikibon predicts a \$15B market by 2020, growing to \$38B in the next 12 years.
- Gartner and IDC report a similar trend, size, and growth.
- VMware alternatives are the fastest growing sub-set of the HCI market.

(\$ in Millions) Source: Wikibon Server SAN Research 2016

## Who Is Scale Computing?

Scale Computing is one of the earliest innovators in hyperconverged infrastructure and edge computing. The goal of Scale Computing was simple: Change the way the industry thinks about IT infrastructure. Having been founded in 2007 and launching HC3 hyperconverged infrastructure in 2012, Scale Computing and HC3 quickly grew as a popular choice for small and midmarket organizations as well as distributed enterprises. Focusing on simplicity, scalability, and high availability, Scale Computing won't rest until the complexities of traditional infrastructure are eliminated from the datacenter to the branch office, retail locations, and any other remote sites.

## Solutions and Benefits

### HC3 Solutions

- Complete appliance-based virtualization infrastructure
- Ideal for:
  - Edge Computing
  - ROBO
  - Small and Midsize Organizations
- Deploys in minutes - VMs running within an hour
- No hypervisor software licensin
- Easy to use web-based management
- Non-disruptive system updates
- Non-disruptive scale out
- Mix and match appliance scale out
- Flexible appliance options
- Backup and DR built-in

### Support and Services

- Live 24/7 support in our US-based headquarters
- 1 year of ScaleCare support included with all HC3 appliances
- Remote installation assistance
- Next business day shipping of critical hardware replacements
- Additional Support Services include:
  - Premium Installation
  - On-Site Installation
  - Quickstart Migration
  - Full Migration
  - Network Configuration
  - Disaster Recovery Planning
  - HC3 Cloud Unity DRaaS

## What Are Customers Saying?



*The system itself is extremely stable. The support staff is extremely helpful in all aspects even when out of their support boundaries.*



Chuck Evans - Dowler-Karn Ltd.



*The HC3 platform has given us peace of mind, knowing that our critical systems are safe and highly available. We saved money, improved our RTO and have a system that is much easier to manage. If we need support they are only a click away and are always ready to dig in and help.*



Tim Bramham - Cruickshank Construction Ltd.



*HC3 has allowed our very small IT department to shift focus (and budget) from maintaining our server VM infrastructure to providing better support for our staff and operational systems.*



Grant Thompson - St. Albert Public Schools



Quotes provided by TechValidate sourced via direct research with verified customers and users of Scale Computing.

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